# PURE WATER FOR THE WORLD, INC. FINANCIAL STATEMENTS AND SUPPLEMENTAL INFORMATION YEARS ENDED JUNE 30, 2016 AND 2015

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# INDEPENDENT AUDITORS' REPORT

To the Board of Trustees Pure Water for the World, Inc. Rutland, Vermont

We have audited the accompanying financial statements of Pure Water for the World, Inc. (a nonprofit organization), which comprise the statement of assets, liabilities, and net assetsmodified cash basis as of June 30, 2016 and 2015, and the related statement of support, revenue, and expenses-modified cash basis, statement of functional expenses - modified cash basis and statement of cash flows-modified cash basis for the years then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting as described in Note 1; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

# Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

# **INDEPENDENT AUDITORS' REPORT**

To the Board of Trustees
Pure Water for the World, Inc.
Rutland, Vermont

We have audited the accompanying financial statements of Pure Water for the World, Inc. (a nonprofit organization), which comprise the statement of assets, liabilities, and net assets—modified cash basis as of June 30, 2016 and 2015, and the related statement of support, revenue, and expenses—modified cash basis, statement of functional expenses – modified cash basis and statement of cash flows-modified cash basis for the years then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities, and net assets of Pure Water for the World, Inc. as of June 30, 2016 and 2015, and its support, revenue, and expenses for the years then ended in accordance with the modified cash basis of accounting as described in Note 1.

# **Basis of Accounting**

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

McCormack, Guyette & Associates, PC

License #113

September 5, 2017

# PURE WATER FOR THE WORLD, INC STATEMENTS OF ASSETS, LIABILITIES, AND NET ASSETS - MODIFIED CASH BASIS JUNE 30, 2016 AND 2015

#### **ASSETS**

	2016	2015
CURRENT ASSETS Cash and cash equivalents	\$ 521,513	\$ 526,285
Total current assets	521,513	526,285
PROPERTY AND EQUIPMENT Auto and trucks Furniture and equipment	183,440 5,476	169,991
Less - accumulated depreciation	188,916 144,741	169,991.00 133,184
OTHER ASSETS Investments	<u>44,175</u> <u>384,513</u>	36,807 541,285
TOTAL ASSETS	\$ 950,201	\$ 1,104,377
LIABILITIES AND NET ASSETS		
	2016	2015
CURRENT LIABILITIES  Deferred revenue Accrued expenses  Total current liabilities	\$ 28,746 4,117 32,863	\$ 19,048 4,445 23,493
NET ASSETS Unrestricted: Undesignated Designated	402,611 375,000	436,468 375,000
Total unrestricted Temporarily restricted	777,611 139,727	811,468 269,416
Total net assets	917,338	1,080,884
TOTAL LIABILITIES AND NET ASSETS	\$ 950,201	\$ 1,104,377

# PURE WATER FOR THE WORLD, INC STATEMENT OF SUPPORT, REVENUE, AND EXPENSES - MODIFIED CASH BASIS YEAR ENDED JUNE 30, 2016

	Unrestricted		Unrestricted		Unrestricted		Unrestricted		Unrestricted		Temporarily Restricted			Total
REVENUE														
Contributions	\$	394,376	\$	164,950	\$	559,326								
Rotary grants	1050	275,512		_		275,512								
Partner receipts		144,031		_		144,031								
Program income		19,038		-		19,038								
Trip income		26,504		=		26,504								
Investments		12,164		-		12,164								
Other income		66,999		=		66,999								
Net assets released from restrictions		294,639		(294,639)		· · · · · · · · · · · · · · · · · · ·								
Total revenues		1,233,263		(129,689)		1,103,574								
EXPENSES														
Personnel expense		588,038		-		588,038								
Implementation		256,715		-		256,715								
Office		150,956		-		150,956								
Vehicle expense		55,101				55,101								
Payroll taxes		34,938		_		34,938								
Travel		35,888		=		35,888								
Housing and related expense		20,602		-		20,602								
Depreciation		25,608		-		25,608								
Marketing		22,895				22,895								
Professional fees		25,186		0 <u>14</u>		25,186								
Miscellaneous		46,713		% <del>-</del>		46,713								
Personnel expense - insurance		4,480				4,480								
Total expenses	<del>anners anno 1</del>	1,267,120		-		1,267,120								
CHANGE IN NET ASSETS		(33,857)		(129,689)	-	(163,546)								
NET ASSETS, beginning		811,468		269,416		1,080,884								
NET ASSETS, ending	\$	777,611	\$	139,727	_\$_	917,338								

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# PURE WATER FOR THE WORLD, INC STATEMENTS OF SUPPORT, REVENUE, AND EXPENSES - MODIFIED CASH BASIS YEAR ENDED JUNE 30, 2015

	Unrestricted		Unrestricted Temporarily Restricted		-	Total
REVENUE						
Contributions	\$	495,188	\$	269,416	\$	764,604
Rotary grants	•	116,789	т		•	116,789
Partner receipts		198,071				198,071
Program income		39,347				39,347
Trip income		17,026				17,026
Investments		7,044				7,044
Other income		8,993				8,993
Net assets released from restrictions		88,050		(88,050)		
Total revenues	-	970,508		181,366	-	1,151,874
EXPENSES						
Personnel expense		512,721				512,721
Implementation		294,340				294,340
Office		117,819				117,819
Vehicle expense		55,328				55,328
Payroll taxes		33,357				33,357
Travel		37,934				37,934
Housing and related expense		29,196				29,196
Depreciation		24,115				24,115
Marketing		87,452				87,452
Professional fees		25,769				25,769
Miscellaneous		11,360				11,360
Personnel expense - insurance		4,456	***************************************		-	4,456
Total expenses	. <del></del>	1,233,847	7 <del>000</del>	-	( entire to a	1,233,847
CHANGE IN NET ASSETS	-	(263,339)		181,366		(81,973)
NET ASSETS, beginning		1,074,807	M.	88,050		1,162,857
NET ASSETS, ending	\$	811,468	\$	269,416	\$	1,080,884

# PURE WATER FOR THE WORLD, INC STATEMENT OF FUNCTIONAL EXPENSES - MODIFIED CASH BASIS YEAR ENDED JUNE 30, 2016

	Program Services	nagement and General	Fur	ndraising	 Total
Personnel expense	\$ 449,234	\$ 69,516	\$	69,288	\$ 588,038
Implementation	256,715	-		-	256,715
Office	111,441	12,018		27,497	150,956
Vehicle expense	55,101	n <del>u</del>			55,101
Payroll taxes	22,834	6,052		6,052	34,938
Travel	27,086	4,318		4,484	35,888
Housing and related expense	20,602	3. <del>5.</del>		=	20,602
Depreciation	25,608	S=		-	25,608
Marketing	6,227	-		16,668	22,895
Professional fees	12,084	13,102		-	25,186
Miscellaneous	46,713	-		H	46,713
Personnel expense - insurance	4,480	 	5.		 4,480
TOTAL EXPENSES	\$ 1,038,125	\$ 105,006	\$	123,989	\$ 1,267,120

# PURE WATER FOR THE WORLD, INC STATEMENT OF FUNCTIONAL EXPENSES - MODIFIED CASH BASIS YEAR ENDED JUNE 30, 2015

	Program Services	nagement and General	Fu	ndraising	-	Total
Personnel expense	\$ 414,530	\$ 47,097	\$	51,094	\$	512,721
Implementation	294,340	-		=		294,340
Office	94,293	7,925		15,601		117,819
Vehicle expense	55,328	-		-		55,328
Payroll taxes	22,283	5,537		5,537		33,357
Travel	26,669	2,633		8,632		37,934
Housing and related expense	23,529	·-		5,667		29,196
Depreciation	24,115	-		-		24,115
Marketing	31,842	k. <del>-</del>		55,610		87,452
Professional fees	13,719	12,050		-		25,769
Miscellaneous	11,360	<del>.</del>		-		11,360
Personnel expense - insurance	 4,456	-	·		-	4,456
TOTAL EXPENSES	\$ 1,016,464	\$ 75,242	\$	142,141	\$	1,233,847

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# PURE WATER FOR THE WORLD, INC STATEMENTS OF CASH FLOWS - MODIFIED CASH BASIS YEARS ENDED JUNE 30, 2016 AND 2015

		2016		2015
CASH FLOWS FROM OPERATING ACTIVITIES  Change in net assets  Adjustments to reconcile change in net assets to net cash provided by operating activities:	\$	(163,546)	\$	(81,973)
Contributed securitites Realized loss on sale of investments Unrealized loss on investments Depreciation expense Changes in operating assets and liabilities: Increase (decrease) in:		(11,268) (1,411) 4,153 25,608		(68,152) 1,029 1,783 24,115
Deferred revenue Accrued expenses		9,698 (328)		(6,897) 4,445
NET CASH USED FOR OPERATING ACTIVITIES		(137,094)		(125,650)
CASH FLOWS FROM INVESTING ACTIVITIES Purchase of fixed assets Proceeds from sale of investments Purchase of investments	Western Control	(32,976) 223,917 (58,619)	Willy State Control	- 252,953 (1,866)
NET CASH PROVIED BY INVESTING ACTIVITIES		132,322	***************************************	251,087
NET INCREASE (DECREASE) IN CASH		(4,772)		125,437
CASH, beginning of year		526,285		400,848
CASH, end of year	\$	521,513	\$	526,285

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#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES

#### Organization

Pure Water for the World, Inc. (the Organization) is a non-profit organization based in Rutland, Vermont with operations in Haiti and Honduras. The Organization's mission is to improve the health of children, families and communities in the developing world by providing them with sustainable water solutions, sanitation and hygiene education.

#### Financial statement presentation

The financial statements have been prepared on the modified cash basis of accounting. That basis differs from accounting principles generally accepted in the United States of America, primarily because the Organization has not recognized balances or the related effects on earnings of accounts and contributions receivable from third parties and donors or accounts payable to vendors.

#### Cash and cash equivalents

The Organization's cash and cash equivalents include cash on hand, demand deposits, and investments with original maturities of three months or less.

#### Property and equipment

Property and equipment are carried at cost or, if donated, at the approximate fair value at the date of donation. Depreciation is computed on a straight-line basis using the following useful lives. The Organization's policy is to capitalize purchases in excess of \$2,000 for furniture and equipment.

Auto and trucks 5 years Furniture and equipment 5 years

#### Investments

Realized gains or losses are measured by the difference between the net proceeds for the repayment or sale and the cost basis of the investment without regard to unrealized appreciation or depreciation previously recognized. Net change in unrealized appreciation or depreciation reflects the change in portfolio investment values during the reporting period.

#### Income taxes

The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Revenue Code. The Organization qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization that is not a private foundation under Section 509(a)(2).

#### NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES (continued)

#### **Estimates**

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Advertising

The Organization follows the policy of charging the cost of advertising to expense as incurred.

#### Public support and revenue recognition

Grant and other contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

All donor-restricted grants and contributions are reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to net assets and reported in the statement of activities as net assets released from restrictions.

Contributions of donated noncash assets are recorded at their fair value in the period received. Contributions of donated services that create or enhance nonfinancial assets or that require specialized skills, which are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donations, are recorded at their fair values in the period received.

#### Date of Management's review

Subsequent events were evaluated through September 5, 2017, which is the date the financial statements were available to be issued.

#### **NOTE 2 – INVESTMENTS**

Investments are presented in the financial statements at fair value. The Organization's investments consist of certificates of deposit, money market accounts, stocks, corporate bonds and fixed-rate capital securities. The historical cost and market value were as follows as of:

Certificates of deposit Money market account Preferred stocks Fixed-rate capital securities	2016  Costs  \$ 275,000     53,577     25,557     25,771	Market value \$ 277,476 53,577 26,800 26,660	Unrealized gain (loss)  \$ 2,476 - 1,243 889
Total investments	\$ 379,905	\$ 384,513	\$ 4,608
Certificates of deposit Money market account Common stock Preferred stocks Corporate bonds Fixed-rate capital securities	2015 Costs \$ 425,000 455 13,995 25,557 50,178 25,771	Market value \$ 426,076 455 13,750 24,910 51,184 24,910	Unrealized gain (loss)  \$ 1,076 - (245) (647) 1,006 (861)
Total investments	\$ 540,956	\$ 541,285	\$ 329
Investment return for the years ended Ju- Interest and dividends Realized loss on sale of investment		2016 \$ 9,422 (1,411)	2015 \$ 9,856 (1,029)
Net urealized loss		4,153	(1,783)
Total investment return		\$ 12,164	\$ 7,044

# NOTE 3 - DEFERRED REVENUE

Deferred revenue consists of advance payments for the following purposes:

	<u>2016</u>	2015
Grants Honduras travel deposits Haiti travel deposits	\$ 7,846 20,900 	\$ 6,250 11,798 1,000
Total deferred revenue	\$ 28,746	\$ 19,048

# NOTE 4 - NET ASSETS

The Organization's endowment consists of one fund established by the board of directors to reserve \$375,000 for future needs. The Organization has adopted an investment and spending policy for endowment assets that attempt to subject the fund to low investment risk and reserve funds for future needs. The investment policy includes a general prudence standard within the written policy as required by Vermont Uniform Management of Institutional Funds Act, as well as a policy to review at least annually any decision not to diversify the assets, and assess the independence of external agents selected to manage and invest funds, including any conflicts of interest of the agent.

The Organization also has temporarily restricted net assets for the following purposes:

Temporarily restricted:	<u>2016</u>	<u>2015</u>
Haiti Honduras Special event	\$ 105,950 15,600 18,177	\$ 224,741 44,675
Total temporarily restricted net assets	\$ 139,727	\$ 269,416

# NOTE 5 - RETIREMENT PLAN

The Organization maintains a SIMPLE individual retirement plan. Employees can contribute through regular payroll deductions and the Organization matches 100% of the employee's deferral up to a limit of 3% of the employee's annual compensation. Contributions made by the Organization was \$5,155 during the year ended June 30, 2016.

# NOTE 5 - RELATED PARTY TRANSACTION

The Organization rents office space in Rutland, Vermont from a related party under a twelve month lease. The owner of the rental property is the executive director of the Organization. Rent expense includes \$2,500 and \$5,000 paid to the related party for the year ended June 30, 2016 and 2015, respectively.